

SPONTANEOUS PRESENTATIONS

For Business Professionals

Thinking on your feet is put into practice when you take this workshop based on *Corporate Ovations!*



Course duration – 1 day

3 Video-Recorded Presentations

How you will benefit...

- Enhance your professional presence by working on the three key elements of leader presence
- Improve the audience's perception by aligning all three channels of your communication (visual, verbal, vocal) in your delivery
- Select an appropriate message structure for a succinct message delivered with proper flow
- Receive three proven models for constructing the body of your message to make it most appealing to your audience
- Practice the Acknowledge, Repeat, Respond (ARR) method for responding to questions from your audience members
- Practice using Responsive Acknowledgement to respond to the direct or tough audience questions
- Deliver three presentations and receive both peer feedback and professional coaching

Course Topics

- **Deliver with Presence**
 - The 3 elements that make up leader presence
 - The three channels of communication
- **PRESENTATION #1 – Presence**
 - Deliver your message with focus on presence
- **Structured Responses**
 - 3 Quick-Start Models
 - How to select a model?
- **PRESENTATION #2 – Message**
 - Answer a spontaneous question by using a Quick-Start Model
 - Coaching and Feedback
- **Thinking on Your Feet**
 - ARR Response Method
 - Defusing tough questions
- **PRESENTATION #3 – Question**
 - Answer a tough question with responsive acknowledgement

Course Activities

Practice leader presence

Using the three elements of executive presence, present your idea and receive feedback.

Develop strong message structure

Each participant will develop their presentation using one of the three Quick-Start Models for presenting.

Thinking on your feet

Students will practice applying the response methods for handling questions.

Responsive acknowledgement

Participants will respond to tough or direct questions from the audience.

Deliver the presentation

Presentations delivered are video recorded using the student's own device.



Who should attend?

- Business Professionals
- Individual contributors
- Class size is limited to 10

Who can you contact?

Please call us at 512.671.6711 or email us at info@ispeak.com for more information.